

Eurocoms Print Solutions



Why is there a requirement for MPS?

- Print Cost's can account for **3%** of annual revenues
- Typically up to **40%** of calls to IT service desks are print related
- The average worker consumes **10,000** sheets of paper per year.
- Email use has increased paper consumption by up to **40 %**.
- **Paper and Ink** consumption contributes to your carbon footprint.
- Document lifecycle can be up to **15%** of turnover (Gartner)
- **90%** of companies do not know their Total Cost of Ownership
- Paper represents a **compliance** and **security risk**
- You should achieve a **20%** reduction in Carbon Footprint across the lifecycle with a **Managed Print Solution**



Categories of Managed Print Services

mcs

Managed Consumable Supply - MCS

- Automate your toner supplies
- Can use OEM or Own Brand
- Summarised reporting.

mms

Managed Maintenance Services - MMS

- No “NEW” hardware
- Predictable known cost-per-page
- Automatic shipments of supplies
- Access to service status and knowledge base

mpps

Managed Print Services - MPS

- Improved cost management and business efficiency
- Improved visibility and predictability
- Improved environmental impact
- Freeing up IT resources
- Rationalising suppliers

mds

Managed Document Services - MDS

- Controlled and Improved Document distribution
- Improved Security
- Disaster Recovery
- Digital Archiving
- Improved Regulatory Compliance

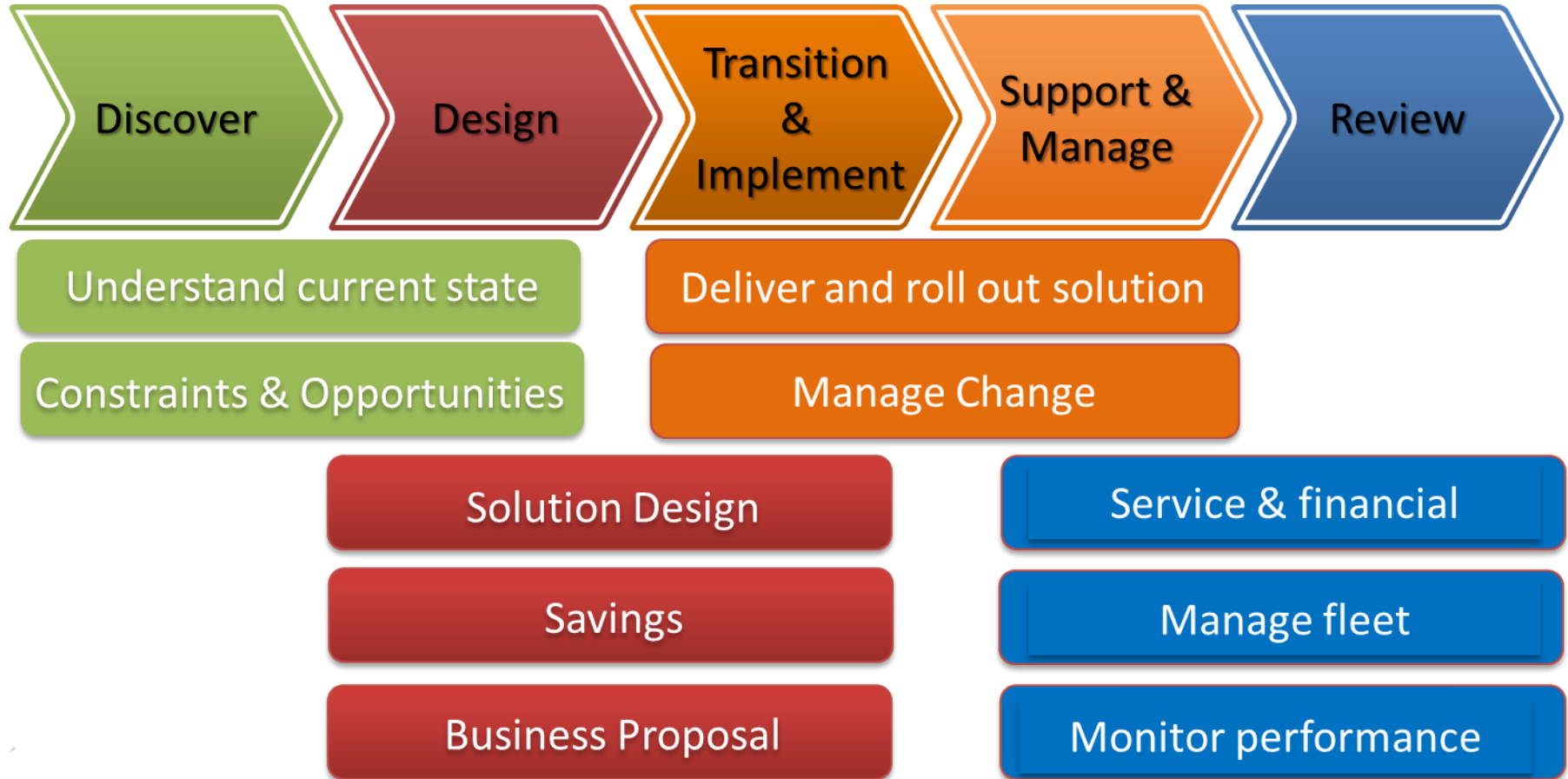
Why is there a requirement for MPS?



Eurocoms have partners up with one of the largest supplier of printer supplies in the UK to bring you a host of printer vendors and manufacturers that we can design, supply and service.

Our partnership with the major vendors as well as ability to take over legacy equipment means that Eurocoms can offer a true cost saving for our clients rather than a simple rip and replace service.

Our MPS 5 Step Process



Our MPS 5 Step Process



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